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**Any questions left unanswered?**

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## **1. Hymer firmly positioned on the winning track**

- **344.3 million euros sales volume mean 12.3 percent growth**
- **Exclusive “Style Collections” personalise production-line vehicles**
- **Motorhome exterior design: over 20 colour options, depending on model**
- **Product debuts: Eriba-Feeling and Hymer Van**

Hymer unswervingly pursues the winning course it has charted, defying the difficult business environment. The product policy and the corresponding marketing measures have generated results all along the line. The customer-oriented “dual” Classic-Line and Premium-Line system introduced last year has met with customer acceptance, as has the innovative product design whose great success has exceeded expectations especially in the caravan sector.

“Hymer grows in difficult market environment” was the headline of the German Sunday newspaper “Welt am Sonntag” at the beginning of February after the Hymer Annual Press Conference. The respective figures bear this out: sales of Hymer caravans and motorhomes rose to just short of 9,500 units in the last financial year 2003/2004 (31.8.2004). The total sales of Hymer AG stood at 344.3 million euros, which is equivalent to a year-on-year increase of 37.8 million euros or 12.3 percent.

The current sales figures for the first (seasonally weaker) half of financial year 2004/2005 are at a consistently high level – caravans 17.3 million euros (+1 percent) and motorhomes 140.6 million (+ 0.2 percent). Against the background of the generally difficult economic conditions, they document that the model and marketing policy has been tailored to customers’ taste and has given new stimulus to the market.

Hymer has been conferred various highly prestigious awards, such as the Golden Steering Wheel of the German Sunday newspaper “Bild am Sonntag”, the Caravanning

Design Award, and currently the first four places in the promobil poll for the Motorhome of the Year 2005. These accolades are testament to the fact that Hymer sets the benchmarks for the caravaning industry through innovative technology and attractive design – at all levels and in all lines.

Building on this successful foundation is the new Hymer model generation 2006 with 13 motorhome ranges and four caravan ranges. Making their debut are one new caravan and one new motorhome range. By popular demand, the Hymermobil B-Class Classic M range is back in the product spectrum.

Attention to customer requests is a priority at Hymer. Great importance is also attached to addressing new, young target groups with innovative and high-quality vehicle concepts. With this in mind, all the ranges have undergone customer-oriented revision in design, equipment, layout and price/performance ratio.

Hymer is lifting the curtain on so-called Style Collections. This exclusive style concept offering versatile furnishing options opens up a new vista for personalising Hymer's production-line products. The Style Collections represent three very distinctive and exclusive versions of furnishings and fittings, which are available in five designs. These outstanding Style Collections come as an optional extra for Premium-Line motorhomes (Hymer C-Class GT, Hymer T-Class GT, Hymermobil B-Class and B-Star-Line). By offering these tailored, fully-coordinated Style Collections, Hymer - as a series manufacturer – gives customers the opportunity to select a highly tasteful and personalised ambience for their motorhomes. Each Style Collection presents a different upholstery design, different upholstery fabrics and curtains, all complemented by a matching finish for tables, kitchen and washroom tops, and carpeting. Special furniture flaps, some with an interwoven or plexiglass filling, enhance this exceptional décor designed to address existing and new target groups with fresh ideas on style.

A model example of the success of Hymer product policy is the Hymer-Nova. Its redesign last year generated an undreamt-of demand for Hymer caravans, resulting in a 40 percent increase in capacity. Spurred by the success of the Hymer-Nova and building on this concept, Hymer has developed a new lifting-roof caravan range: the Eriba-Feeling. This new series is firstly based on the idea of adapting the classically successful lifting-roof caravan with its road handling qualities to state-of-the-art living and design standards. Secondly, a guiding tenet was to place the caravan in an attractive price bracket below the Touring range. Both have been accomplished, providing a further strong stimulus to the market for addressing new, young audiences.

Hymer is approaching new target groups, but also new markets, with the new Hymer Van motorhome range which is based on Ford. Export considerations played a decisive role in the inclusion of Ford in the chassis range alongside Fiat, Mercedes and Renault. The success of Hymer and the entire caravaning industry is based significantly on the strength of export markets like England, France and, to an increasing degree, Australia - markets in which there is a strong demand for Ford.

Broadly speaking, the idea for the Hymer Van was born in response to the success of the Hymer Exsis, i.e. in response to the high demand for fully fledged motorhomes with handling qualities suited for everyday use. The Hymer Van has the compact outside dimensions of prevalent camping buses, but has a distinctly lower profile. Indoor life is played out in comfort on one 'floor'. The price of around 35.900 euros (engine 100 HP) will also arouse great interest among customers. Another 'first' at Hymer gives the Hymer Van added appeal: strong multi-colours in the exterior design, as are also featured in all the other Hymer ranges of the new model generation.

Having been the first manufacturer in the industry to introduce dulcet tones with grey side walls, Hymer – Europe's motorhome market leader - will be flying the colours, so to speak, in the coming year. Colour sets the tone for all Hymer motorhomes. Forming part of the optional extras offered, there are altogether 21 different colour options for the customer to choose from, depending on series.

Factors playing into the decision for multi-colours included the response to the coloured Exsis models, as well as the success of the multi-colour Signo models launched in autumn last year to mark the occasion of the 100,000<sup>th</sup> Hymer motorhome to come off the production line. Of course, a further motive is again to provide a stimulus to the market. For the German market it is certainly a very innovative step, but for export it is a necessary one. It is here that the acceptance of Hymer is very high among the younger audiences who seek such design variants.

The 100,000<sup>th</sup> produced motorhome was also a welcome occasion for Hymer to reaffirm its reputation as a leading motorhome manufacturer by presenting innovative, trend-setting developments for the 2006 model generation.

By way of example, Hymer is the only manufacturer in the industry to provide cornering light. In cooperation with Hella it is offered for the B-Class motorhomes and Hymermobil B-Star-Line models. An innovative feature is also the flat-screen holder, which comes as standard in the B-Class and B-Star-Line motorhomes and as an optional extra for all other Hymer motorhomes, except for the Exsis, Van, C-Class Classic and S-Class. In addition, all the Premium-Line vehicles have a new, stable living area door featuring a practical, elegant handle and integrating handy pockets.

All Hymer leisure vehicles (except the S-Class) are equipped with the Hymer panoramic roof vent which has been optically and functionally redesigned.

A new addition is the free choice among upholstery fabrics for motorhomes and caravans. Previously restricted to a choice within individual ranges, from model year 2006 the customer will be able to order upholstery fabrics of other ranges as an optional extra.

Through the 2006 model generation, Hymer is resolutely expanding its clear and successful line management with innovations in terms of engineering, design and equipment. Many of these enterprising ideas and new details, coupled with development work marked by a strong customer focus, will future-proof the pole position in the league for the only manufacturer industry-wide offering a full spectrum of products.

## 2.1 Model Year 2006 Motorhome Range

Hymer Van	Exsis	Hymer C-Class Classic	Hymer C-Class GT
<b>New: 522</b>	Exsis SK	514	524
	Exsis SG	524	544
		544	614
		644	
		664	
		684	

Hymer T-Class Classic	Hymer T-Class GT	Hymer T-Class M GT	Hymer T-Class R GT
<b>New: 574</b>	574	655	<b>New: 514</b>
655	575		655
	655		<b>New: 676</b>
	664		
	<b>New: 674</b>		

Hymermobil B-Classic	Hymermobil B-Classic M	Hymermobil B-Class	Hymermobil B-Star-Line	Hymermobil S-Class
<b>New: 504</b>	<b>New: 655</b>	504	<b>New: 525</b>	650
544	<b>New: 660</b>	514	655	740
<b>New: 574</b>		524	<b>New: 660</b>	820
655		544	<b>New: 675</b>	830
664		<b>New: 574</b>	700	
		584		
		614		
		644		
		654		
		674		

## 2.2 Hymer Van

The Hymer Van is a new star in the motorhome galaxy, documenting Hymer's persistent market orientation. In keeping with the demand for fully equipped motorhomes suited for everyday use, this ideal vehicle for two excels with compact dimensions and practical mod cons providing the height of comfort on the 'ground floor'. The Hymer Van is 2.75 metres high, 2.07 metres wide and 5.97 metres long. These compact dimensions and its manoeuvrability make it also ideally suited for regular short breaks and city tours.

There is one layout available (Hymer Van 522) with Ford flat-bottom chassis to begin with. The vehicle comes as standard with a 2.0 I TDE engine (74 KW/100 HP) as well as driver and passenger airbags, ABS and reinforced tyres. The Hymer Van is also available with a 2.0 TDCI engine (92 KW/125 HP) option.

The new fender with a gently sloped transition from the driver's cabin to the camping body injects extra dynamism into the overall styling of this new motorhome. Hymer has already filed an application for a registered design to protect this exclusive development.

The interior of the Hymer Van presents a modern and comfortable ambience with a furnishing concept adapted from the Hymer-Living in Ligurian alder wood finish. The inside walls featuring the same finish convey a warm atmosphere, physically assisted by a Truma C 6002 heater. In addition to a semi-dinette with bench seat and rotating driver/passenger seats, the Hymer Van has a raised transversal bed at the rear with spacious storage space underneath. Kitchen and washroom feature practical appointments.

In the washroom the Hymer Van has a Vario shower with a stable swivel-and-slide partition door locked by a turning knob.

The focus on essentials determines the very attractive price. Eclipsing a standard camping bus in looks and equipment and evoking the impression of a semi-integrated motorhome, the Hymer Van comes at 35.900 euros (engine 100 HP): an extremely attractive offer for new target groups.

In addition to the Hymer panoramic roof vent with concertina darkening system in the driver's cabin, a very interesting feature of this brand new range is the multi-coloured exterior design. The Hymer Van comes as standard with a driver's cabin in "Ford Torino blue" and a white body with design stickers. The customer has the choice of three additional colour design options: colordesign elegance red, colordesign steel blue and colordesign elegance silver.

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## **2.3 Hymer Exsis**

The Hymer Exsis has been a successful trendsetter – and role model for the Hymer Van – not only in terms of colour. The Exsis concept – combining compact dimensions and the everyday convenience of a car with all the benefits of a fully equipped motorhome – has given important impetus to the market and has become a successful and firm part of the production program.

The Exsis is popular among those who do a big mileage and those who use it as a multi-functional second car, as well as offering adequate mobile comforts for families with children. Nippy and manoeuvrable, the Exsis is available on a Fiat flat-bottom chassis with 2.0 litre, 2.3 litre or 2.8 litre JTD (also with automatic transmission) engine options.

The stylish exterior of the two models, Exsis SK and Exsis SG, is unchanged with the white standard version and three different colour options.

From model year 2006 onwards, either two longitudinal benches or, as optional extras, two rotating Vario single seats are grouped around the freely adjustable table in the living area of the EXSIS SK. Both seats have steplessly adjustable backrests and three-point belts, giving the entire vehicle an elegant, yet automotive, atmosphere.

The kitchen is generously equipped with a three-burner hob, sink with draining board, 60-litre refrigerator (optionally 97 litres) and an optional oven. For sleeping, the Vario single seats convert to provide a bed width of 90 cms / 115 cms (with extra widening element) and there is a bed in the roof zone with a reclining area of 2.05 x 1.60 metres.

The Exsis SG meets customers' requests for a large bed on the "ground floor". This model has a bench with two three-point belts in the direction of travel, convertible to form a bed. The standard bed dimensions are then approx. 1.30 / 0.90 metres x 1.89 metres or with widening element 1.55 / 1.15 metres x 1.89 metres. For design reasons, the kitchen in this Exsis is laid out differently and has a 2-burner hob.

Due to the compact vehicle dimensions, the washroom of all the Exsis models is optimally designed with a swivelling washbasin, a rotating toilet, shower curtain and cupboard integrated in the wooden wall.

The Exsis is also equipped with a Truma boiler (10 litres) and a separate Truma E 4000 heater. The side and rear walls constructed using patented Hymer PUAL technology, the roof section made of double-skinned GRP with PU foam and the floor composed of a 30 mm thick insulated plate all go to make the Exsis fully winterized.

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## 2.4 Hymer C-Class-Classic

The Hymer C-Class Classic, currently holding the promobil poll title of Motorhome of the Year 2005 in the category of alcove vehicles up to 50,000 euros, is an affordable alcove model especially for young families. Hymer has paid attention that – while featuring a range of practical, Hymer-quality appointments – the Hymer C-Class Classic with Fiat chassis offers an exceptionally attractive price-performance ratio in keeping with the financial resources of the target group.

In model year 2006, six models promoting family friendliness are available in lengths ranging between 5.61 and 6.99 metres. They flaunt a new, coloured look with grey side wall and red design sticker as standard. A new option is two bright colour finishes (driver's cabin/body) in Tiziano red/crystal silver or Avus silver/crystal silver.

From model year 2006, the Ligurian alder wood furnishing finish replaces the formerly white interior side walls and conveys a warm atmosphere. The interior furnishings and fittings are embellished by attractive accessories, such as fashionable applications, practical net holders, new upholstery ventilation, a larger coat rack and a new table top finish. Among the interesting features is the redesigned table extension optionally available for the C-Class Classic. In the dinette version the table is extended by a leaf, which is integrated under the table top and automatically folds upwards when the table is adjusted.

The kitchen area features modern, practical equipment with a round sink, rounded hob and elegant taps. All the models have a spacious washroom with separate shower. A shower curtain is provided as standard, a shower door is available at extra cost. The floor cupboards and the corner cupboard are made of wood, conveying cosy warmth. The washroom door has a more stable, user-friendly handle.

In addition to the alcove and dining area convertible to form a bed, the customer can choose between rear beds and bunk beds. As an optional extra in the Classic range,

an alcove bed can be supplied which swings up to allow convenient integration of the driver's cabin into the living area.

Of particular interest to families with a lot of luggage: from model year 2006 there is the option at no extra cost (!) of a garage version for all Hymer C-Class Classic motorhomes with transversal bed at the rear. A 3 cycle rack is available as an optional extra. From model year 2006 the customer has the option of a free choice of all the upholstery fabrics offered within the C-Class series.

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## 2.5 Hymer C-Class GT

The Hymer C-Class GT series, elected Motorhome of the Year 2005 in the upmarket category of the promobil poll, belongs to the family-friendly Premium-Line vehicles offering discerning customers higher class equipment in the alcove motorhome segment. Multi-colour finishes make their debut here, too. Grey outside walls and new design stickers come as standard, with colour options (driver's cabin/body) of Avus silver/crystal silver or Avus silver/steel blue.

The living area door is enhanced with a new handle recess and practical pockets, as well as with a new optional extra of a stable mosquito net roller door. Based on the proven Hymer-Techno-Plus double floor concept, the series remains virtually unchanged with three layouts and the furniture familiar from the B-Class in Lugano pear wood finish, as well as overhead storage cupboard flaps in the kitchen area made of translucent green glass. In response to popular request, rectangular hobs are again used in the kitchen area.

An alcove bed which swings up to allow convenient integration of the driver's cabin into the living area comes as standard.

A new addition to the optional extras is a flat-screen holder in the region of the overhead storage cupboard or tall cupboard, depending on model. All single-side seating groups come with a round, swivel-out table extension as standard. For all the dinettes designed for conversion to beds, the table extension is optionally realized by a rear leaf that swings upwards.

New standard items are a more powerful Truma C 6002 heater and a storage net system with pockets, especially designed by Hymer for vehicles integrating garages, which is fitted to the rear wall in the garage.

In model year 2006 an exclusive and unique highlight in furnishings/fittings is offered for all Hymer C-Class GT motorhomes, as for all Premium-Line vehicles (except S-Class): personalised Style Collections. This optional extra comprises five (Monaco pebble, Monaco natural, Sardegna pale blue, Sardegna slate and Corsica terracotta) sets of furnishings/fittings defined in material, design and finish, ensuring a most exclusive, high-quality and individual ambience for the customer. The elements composing the collections have been carefully orchestrated. By offering these tailored, fully-coordinated Style Collections, Hymer - as a series manufacturer - gives customers the opportunity to select a highly tasteful and personalised ambience for their motorhomes. Each Style Collection presents a different upholstery design, different upholstery fabrics and curtains, each complemented by a matching finish for tables, kitchen and washroom tops, and carpeting. Special furniture flaps, some with interwoven or plexiglass filling, enhance this exceptional décor.

In addition to this exclusive décor variant, from model year 2006 onwards the Hymer C-Class GT customer has the option of making his choice from all of the upholstery fabrics offered for the C-Class series.

Other optional extras include a navigation system, reversing camera, DVD player, 17" flat-screen monitor and digital antenna.

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## 2.6 Hymer T-Class Classic

The market segment of semi-integrated motorhomes has seen the strongest growth on the caravanning market over recent years. Hymer has responded to this increase in demand and presents a comprehensive array of products for this segment. The most favourably priced model is the Hymer T-Class Classic with Fiat chassis. Two models are available, including for the first time a semi-integrated (Hymer T-Class Classic 574) motorhome with an overall length of less than six metres. The Hymer T-Class Classic makes a new visual impact with grey side wall and a new red design sticker as standard. Tiziano red or Avus silver are paint finish options for the driver's cabin, each complemented by crystal silver for the body. The redesigned Hymer panoramic roof vent with concertina darkening system is also optionally available. Situated in the driver's cabin area it affords a good outlook and floods the interior with light, creating an exclusive atmosphere.

Both T-Class Classic models, 574 and 655, are offered with French bed and washroom in the rear. A new feature is a furnishing concept reflecting contemporary elegance with a Ligurian alder wood finish. The trims under the overhead storage cupboards can be provided with a coloured application as an optional extra, which is either in cream or consists of aquamarine textile fibre. Furthermore, the interior side walls have a wood finish. The seating groups come with a round, swivel-out table extension. A new platform in the dining table area makes up for the difference in height between the living area and driver's cabin (driver's seats). It goes without saying that the driver's and passenger's seats rotate and can be integrated into the living area.

The kitchen area and table shine with a new easy-to-clean finish and new edge contour. The hob is round in the 574 and rectangular in the 655.

This series has the powerful C 6002 heater as standard.

The flat-screen monitor and its holder come as optional extras. Here as well, the customer has the option of a free choice of all the upholstery fabrics offered in the C-Class and T-Class series (except leather) from model year 2006.

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## 2.7 Hymer T-Class GT

The Hymer T-Class GT with Fiat chassis addresses an audience mainly of young seniors with a desire for frequent travel, preferably all year round, in a high-quality motorhome for two. Personal taste can be put to display by selecting the exterior colours and opting for a Style Collection (see Hymer C-Class GT section). The driver's cabin comes in white as standard and the side walls and rear are light grey with new design stickers. There is a choice of Avus silver/crystal silver or Avus silver/steel blue colour combinations as options for the exterior design. The silver stripes in the Hymer grille and the elegant rear light moulding also demonstrate exclusive Hymer design. The Hymer panoramic roof vent with concertina darkening system is optionally available for the driver's cabin area, creating a special atmosphere.

There are five layouts with vehicle lengths ranging between 6.36 and 6.85 metres to choose from. In addition to the French bed - a standing feature in this series - as well as the rear transversal bed versions, the curtain is being lifted on a twin bed version (674 GT) due to popular demand. This twin bed version can also be converted to form a double bed in models with raised beds and large garage. In the 674 GT model the garage space has been significantly enlarged by a new design of the step to the bed, which has been drawn back into the living area. A standard piece of equipment in all garage vehicles is a newly designed storage system fitted to the rear wall inside the garage.

Inside, the living and sleeping area is modelled on the B-Class concept. The furnishing is in Lugano pear wood finish and the compartments in the rear area have green glass elements and integrated speakers. Hymer offers a flat-screen holder as a new optional extra. The living area door is enhanced with a new handle recess and practical pockets, as well as with a new optional extra of a stable mosquito net roller door. All single-side seating groups come with a round, swivel-out table extension as standard. For all the dinettes designed for conversion to beds, the table extension is optionally realized by a rear leaf that swings upwards. A further new feature is a platform in the

table area, making up for the difference in height between the living area and driver's cabin (driver's seats), excluding the T-Class M 655 GT.

By popular demand the rectangular hob is restored to the kitchen concept (except 574 GT) modelled on the B-Class. The working area has a round stainless steel sink. The translucent plexiglass with a greenish shimmer on the overhead storage cupboard in the kitchen area offers visual appeal.

All the washrooms have a separate shower. The washbasin in the rear washrooms shines in a stainless steel look. The cupboards in a furniture wood finish convey a homely atmosphere. The powerful C 6002 heater installed as standard provides cosy warmth throughout the motorhome.

For the Hymer T-Class GT the customer has the option of a free choice of all the upholstery fabrics offered in the T-Class series. The version with sapphire blue leather or ivory leather is also available on request.

Other optional extras include a navigation system, reversing camera, DVD player, 17" flat-screen monitor and digital antenna.

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## 2.8 Hymer T-Class R GT

Caravaning enthusiasts who prefer the chassis from Renault, the “CREATEUR D’AUTOMOBILES”, have the choice of three layouts in Hymer’s semi-integrated motorhomes. A newcomer to the range is the Hymer T-Class R 514 GT with rear transversal bed and L-shaped seating group as standard. This vehicle can be supplied with a rear garage as an optional extra. Another new arrival is the Hymer T-Class R 676 GT with washroom in the rear and twin beds as standard. The Hymer T-Class R 676 has a layout which is unique in the spectrum of semi-integrated motorhomes: the washroom situated in the rear offers more space than is typically available, with a separate shower and direct access to a wardrobe. Boasting luxury fittings, the washroom has a special pull-out storage cupboard system with a pleasingly large mirror.

The Hymer T-Class R 655 GT which enjoys market popularity has a French bed in the rear as standard, as well as a seating group with longitudinal bench seat as standard. Alternatively, a furnishing scheme with two longitudinal seat benches is available at no extra cost.

The Renault Master chassis comes with a 2.5 litre dCi (99 HP / 114 HP) engine or with the 3.0 dCi (136 HP) as the most powerful version.

The interior and exterior appointments, including optional items, of all the Hymer T-Class R GT models are identical with those already specified for the Hymer T-Class GT.

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## **2.9 Hymer T-Class M GT**

For the clientele desiring a star to guide them as they roam Europe's roads, there is a semi-integrated Mercedes version: the Hymer T-Class 655 M GT. The Mercedes Sprinter 313 with 2.2 CDI (129 HP) engine or Mercedes Sprinter 316 with 2.7 CDI (156 HP) engine are offered as chassis.

The Hymer T-Class M 655 GT has a French bed in the rear as standard, as well as a seating group with longitudinal bench seat as standard. Alternatively, a furnishing scheme with two longitudinal seat benches is available at no extra cost.

The interior and exterior appointments of the Mercedes version, including optional items, are identical with those already specified in the Hymer T-Class GT section.

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## **2.10 Hymermobil B-Classic**

The integrated motorhomes from Hymer, which go by the name of “Hymermobil”, enjoy the status of a German standard or synonym for motorhomes in general. The widespread desire to own a “Hymer” is often focused on this series.

The Hymermobil B-Classic is in the lowest price bracket for entry into the world of integrated motorhomes. The chassis used in this series is the Fiat Ducato 15/18 with the 2.3 litre JTD (110 HP) engine, 2.8 JTD (127 HP) or 2.8 JTD-Power with 146 HP. There is also a 2.8 JTD (127 HP) automatic version.

As part of the multi-colour scheme, a crystal silver body option is offered in addition to the white standard version with new design stickers.

There are five layouts to choose from. Two of them have been adopted from the B-Class due to remarkable sales success. A newcomer is the very compact Hymermobil B-Classic 504 with an overall length of only 5.99 metres, which definitely numbers among the most inexpensive integrated motorhomes in Europe. This layout offers a seating group and a single bed in the rear with garage underneath. Another new arrival is the Hymermobil B-Classic 574. Just over six metres long, it features a seating group, a French bed and washroom at the rear.

Following the lines of the Hymer T-Class Classic, a new, elegant furnishing scheme with a Ligurian alder wood finish is also used in the Hymermobil B-Classic. The trims under the overhead storage cupboards can be optionally provided with a coloured application, which is either in cream or consists of aquamarine textile fibre. The interior side walls also have a wood finish. The single-side seating groups come with a round, swivel-out table extension as standard. The driver and front passenger seats rotate (except B-Classic 544) and can be integrated into the living area. For the dinettes designed for conversion to beds, a table extension option is available using an additional leaf which is integrated under the table top and swings upwards.

In all B-Classic vehicles the washroom has a separate shower with folding door as standard. Floor cupboards and corner cupboards in furniture wood finish convey a homely atmosphere. The powerful C 6002 heater installed as standard ensures cosy warmth. B-Classic vehicles with rear, single or double bed can be optionally ordered with a garage as well. It has as a standard feature the newly designed storage system fitted to the rear wall inside the garage.

The driver airbag and seat with integrated three-point belt combination is also optionally available. Hymer offers a flat-screen holder as a new optional extra. For all Hymermobil Classic models the customer optionally has a free choice of all the fabrics available for the B- and S-models. The versions with sapphire blue leather or ivory leather are also available.

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## **2.11 Hymermobil B-Classic M**

By popular request, the Hymermobil B-Classic M with Mercedes chassis makes a comeback to the range in model year 2006. The chassis used are the Mercedes Sprinter 313 with 2.2 CDI (129 HP) engine or Mercedes Sprinter 316 with 2.7 CDI (156 HP) engine.

There is a choice of two models. The Hymermobil B-Classic M 655 has a seating group as well as a French bed and washroom in the rear as standard. The Hymermobil

B-Classic M 660 has a seating group as well as a transversal bed in the rear as standard. This version also comes with a raised transversal bed and garage underneath as an optional extra.

In terms of exterior design, furnishings and fittings, standard and optional, the B-Classic M series with Mercedes chassis is absolutely identical with the Hymermobil B-Classic series in the previous section.

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## **2.12 Hymermobil B-Class**

The Hymermobil B-Class, the most successful integrated motorhome in Europe, has this year taken 1<sup>st</sup> place in its category for the 18<sup>th</sup> time in the promobil poll for the Motorhome of the Year.

This - Hymer's most successful – series is a favourite among clientele with a high level of brand awareness and appreciation for a classical ambience of timeless elegance. The elegant exterior of the new generation – graced with new design stickers, new chromium elements in the radiator grille area, design screens for the headlamps and a new rear light moulding - gives a foretaste of what lies within.

In future a more colourful note can be added to the subdued exterior design of the B-Class if the customer so wishes. In addition to the elegant light grey version as standard, a crystal silver metallic or steel blue metallic paint finish are optionally available. The customer can personalise "his B-Class" and conjure up an exclusive atmosphere by selecting an attractive Style Collection (see Hymer C-Class GT section). In addition to this exclusive variation on a theme, the customer optionally has a free choice of all the fabrics available for the B-Classic, B-Class, B-Star-Line and S-models. The versions with sapphire blue leather or ivory leather are also available.

The spectrum of vehicle models is commensurate with the extraordinary success of the B-Class incorporating the Hymer Techno-Plus double floor concept. There is a choice of 10 models for the 2006 generation.

A new face is the B 574 model with an overall length of only 6.22 metres. Its compact layout accommodates a kitchen and wardrobe, a tall cupboard with integrated refrigerator, a seating group and – at the rear – a French bed and the washroom.

The optional extra for the B 674 model with raised twin beds and large garage allows for twin bed conversion to form a double bed. In the B 674 model the garage space has been significantly enlarged by a new design of the step to the bed, which has been drawn back into the living area. All the garage models are also equipped with a newly designed storage net system with pockets for fitting to the rear wall inside the garage.

In the living area all the models with single-side seating groups come with a round, swivel-out table extension. Newly developed, this permits optimal integration of the rotating driver and passenger seats into the living area. The living area door is enhanced with a new handle recess and practical pockets, as well as with an optional extra of a new stable mosquito net roller door. The B-Class models feature a flat screen holder as standard.

All B-Class models also come with the more powerful Truma C 6002 heater as standard. The B 514 and B 654 can also be equipped with an Alde hot water heating system as an optional extra.

The kitchen area in all the B-Class vehicles is practical and the working area is designed with a round stainless steel sink. Adjoining the round sink is a rectangular three-burner hob (except B 574). In the centrally arranged kitchen there is a practical rack next to the kitchen window (except B 544 and B 654). The translucent plexiglass with a greenish shimmer on the overhead storage cupboard in the kitchen area offers visual appeal. Exclusive safety for all the kitchen drawers (except corner kitchens) is provided by the central locking system. Engaging the drawers on either side, it dependably prevents them from opening.

The B-Class quality continues on into the washroom. The majority of the washrooms are spacious and equipped with a separate shower cubicle, mostly as an arcuate shower with two-wing door. As a smaller version there is the Vario shower for the B 504 / 514 / 644 and 674 models, including a stable swivel-and-slide partition door locked by a turning knob.

Hymer offers cornering light for the B-Class as an optional extra from model year 2006 and is the only manufacturer in the industry to do so. It is a static version operated by actuating the indicator when negotiating curves and at a speed of under 40 km/h or zero speed. The cornering light, which replaces the fog lamps, illuminates the inside of the curve when turning at crossings, for instance.

A navigation system, reversing camera, DVD player, 17" flat-screen monitor and digital antenna are optionally available.

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## **2.13 Hymermobil B-Star-Line**

The most successful integrated series Europe-wide is, of course, also available with a Mercedes chassis. The Hymermobil B-Star-Line encompasses five models, three of which are new, with a spectrum of overall lengths ranging between 6.39 and 7.40 metres.

The B-Star-Line 525 model is new and includes an L-shaped seating group and garage as standard. This model can also be ordered with an L-shaped seating group and single transversal bed at the rear as an optional extra. Another new model is the B-Star-Line 660. Featuring an L-shaped seating group and transversal bed, it can be optionally supplied as a garage version with a corresponding seat/bed combination. The third new model, the B-Star-Line 675, includes an L-shaped seating group and twin beds as standard. A garage version of this model is optionally available with the same seat/bed configuration. In this version the raised single beds can be converted to form a double bed. In addition, the garage space is significantly enlarged by a new design of the step to the bed, which has been drawn back into the living area.

In terms of exterior design, furnishings and fittings, standard and optional, the Hymermobil B-Star-Line with Mercedes chassis is absolutely identical with the Hymermobil B-Class series in the previous section.

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## 2.14 Hymermobil S-Class

There are model ranges where it is really difficult to introduce any significant improvements. The Hymermobil S-Class is one of these. It has just been chosen, once again, as the Motorhome of the Year 2005 in its category. True to the motto “never change a winning team”, this range - which has been the industry trendsetter in many respects for years - is offered unchanged with four models in the 2006 season.

The S 830 designed last year with L-shaped seating group and twin beds at the rear has successfully established itself. The 830 model corresponds to the 820 model in overall length, but with a shortened living area featuring an attractive L-shaped seating group with a seat equipped with a three-point belt. It also has an attractive sideboard and a lowerable flat-screen monitor integrated in the overhead storage cupboard. The flat-screen monitor can also be used in the sleeping area if required, because a retractable “TV space” is integrated in an overhead storage cupboard here as well.

The S 830 can be optionally ordered with an open or closed washroom. As in the S 740 and S 820, the bar cupboard with pull-out unit for glasses is omitted in the version with closed washroom.

In the kitchen area the standard equipment with a 150-litre refrigerator has proven successful, as has the additional garage flap on the left in the direction of travel in the S 740.

The array of models (S 650, S 740, S 820, S 830) with their luxury appointments otherwise stays unchanged. Hymer equips all S-Class vehicles with driver and passenger airbags as well as belt tensioners as standard, and has been the first manufacturer to do so on the integrated motorhome market.

S-Class customers optionally have a free choice of all the fabrics available for the B- and S-models. The versions with sapphire blue leather or ivory leather are also available.

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### 3.1 Model year 2006 caravan range

Eriba-Feeling	Eriba-Touring	Hymer-Living	Hymer-Nova
<b>New: 415</b>	Puck 120	430	390
<b>New: 430</b>	Puck 120 GT	435	435
	Puck 230 GT	450	465
	Familia 310 GT	465	470
	Familia 320 GT	480	490
	Triton 410 GT	505	530 LE
	Triton 418 GT	520	530 FB
	Triton 420 GT	525	530 K
	Triton 430 GT	530 LE	540 LE
	Troll 530 GT	530 FB	540 FB
	Troll 540 GT	530 K	540 K
	Troll 550 GT	560	545
	Troll 552 GT		555 LE
	<b>New: Troll 554 GT</b>		555 FB
	Troll 555 GT		570 GS/GS
			570 FB/GS
			680

### 3.2 Eriba-Feeling

Already well accustomed to success on the motorhome market, Hymer's development department pulled off another major coup last year in the caravan sector. Against the background of a generally declining market, the launch of the Hymer-Nova brought the company huge commercial success, not to mention numerous awards. 40 percent capacity expansion, delivery times, sold-out stock – what a feeling! Inspired by this triumph, Hymer is following up its success this year with the aptly named Eriba-Feeling.

The idea behind the Eriba-Feeling was to adapt the successful pop-top classic with its advantages in terms of driving performance to the demands of modern living interiors. A further criterion for its implementation and successful marketing was a sales price below that of the Touring series.

These criteria were instrumental in producing an attractively modern, easy-to-drive and affordably priced caravan which would win over younger customers in particular to the mobile leisure market.

With these considerations in mind and based on the Nova concept, Hymer is launching a new series consisting of two models, the Eriba-Feeling 415 and the Eriba-Feeling 430. Both are pop-top caravans with patented, winterized PUAL side walls allowing year-round use. Young people can thus use the van not just for summer holidays but for winter sports as well.

The total height of the caravans with pop-top closed is just 2.20 metres. The body length is between 4.46 and 4.86 metres, and the width in both cases is 2.12 metres. These dimensions guarantee easy handling and excellent towability even for inexperienced outfit drivers.

The Eriba-Feeling is the first Hymer caravan to boast a clear colour scheme. The white version has orange stickers and the optionally available silver version has red stickers

and chrome trim strips. Also optionally available are (orange or red) rally stripes from front to rear, lending the caravan a touch of sporty, automotive styling.

The furnishings have the same Ligurian alder wood finish as the Hymer-Living series, and fabrics may be chosen freely from the Touring and Feeling series. Pleasant ambient lighting is optionally available for the overhead storage cupboard area.

In the kitchen area, both vehicles have a standard two-burner hob which can be optionally replaced with a three-burner hob. The Feeling 415 comes with a 60 litre refrigerator as standard and is available at extra cost with a 93 litre refrigerator with rounded door. The Eriba-Feeling 430 has a 60 litre refrigerator as standard. The washroom is equipped with a convenient bench toilet with level access.

Both caravans are characterised by their sporty styling and functional equipment and will comfortably sleep up to three people.

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### **3.3 Eriba-Touring**

The Puck, Familia, Triton and Troll from Hymer's Touring series enjoy cult status among caravan experts. An ownership of over 70,000 testifies to the astonishing success of the Touring series, which has now been around for nearly five decades. The main clientele for touring caravans are educated two-person households who enjoy travelling. This target group is steadily expanding to include younger (35 – 40 year-old) families, mostly with small babies. As owners of smaller towcars, they value the enduring advantages of this classic among caravans: handy size, low weight and first-class handling.

Hymer is offering 15 models with 18 additional variants in its Touring series for the 2006 season. A new addition is the Troll 554 GT, which achieves the seemingly impossible by incorporating a French bed in its compact layout - a first on the German market.

All Touring GT models in model year 2006 are equipped with a Lugano pear wood finish as used in the Hymer-Nova and all Premium Line motorhomes, and all have a revamped kitchen. The wardrobe and washroom door have a new, slightly rounded design starting with model year 2006. The fittings of the washroom, which is equipped with a Thetford bench toilet, have a warm-looking wood trim.

For added convenience, a new and sturdier side-hung, mosquito net roller door is available as an optional extra.

When selecting the upholstery, the customer can choose freely from the full range of fabrics available for the Touring and Feeling series. All Touring models benefit from an elegant new multicoloured upholstery design.

In the models Triton 430 GT, Troll 530 GT, Troll 550 GT, Troll 552 GT and Troll 555 GT, you also have the choice between a 1.40 metre seating group or a rear bed. In the

transversal bed version, there is an upholstered bedhead on the left in the direction of travel in place of the side window which features in the version with the seating group.

On the outside, all Touring GT models have a drawbar cover, the usual rear lights, rear manoeuvring handle and coloured weather-strips. Optionally available double stays allow the pop-top to be raised further in all models.

From the Familia GT model onwards, the above mentioned manoeuvring handle serves as a holder for an elegantly styled spare wheel cover (optional extra).

In model year 2006, all Touring GT models (except Puck 120 GT and Puck 230 GT) are available in the special Chili design presented at the last Caravan Salon and received so well by our customers. The exterior of the Chili version has the following colour elements: rear light moulding, wheel panel, drawbar cover, edge trims and belt, plus the elegant Chili logo. The interior of the vehicle is equipped with the red upholstery fabric Monza plus matching curtains.

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### 3.4 Hymer-Living

The Hymer-Living series, which offers great value for money to attract young families and new customers interested in buying a Hymer caravan, has already become a firm favourite in the Hymer range.

In terms of bodywork, the twelve models of the Hymer-Living series available in model year 2006 have all the advantages of Hymer's patented PUAL technology and come with standard textured plate side walls in a white and grey colour scheme. As a new feature, the blue design sticker is now in shimmering orange. A plain-metal version is also available at extra cost. The rear light moulding retains the same exterior design.

The living area door has practical new functional elements and elegant design elements, comprising a surface-integrated outside handle, an inside door handle and various interior compartments. The height-adjustable table frame now comes without a centre strut to provide more leg room. The Ligurian alder trim is retained and blends with the "laminboard parquet" flooring, upholstery fabrics and lighting elements to create a harmonious overall picture. In keeping with this, the interior side panel decor has been changed from beige to a warm-looking wood colour. The customer can choose freely between all the fabric varieties available for the Living and Nova series.

The kitchen area is generously dimensioned with its round sink, three-burner hob and refrigerator with rounded door. The same goes for all toilet compartments (the washroom door now has a robust handle), which are equipped with wood-finish floor cupboards and pivoted windows. New features are the smaller and more elegantly designed frames for all switches and sockets, and an automatic ignition for all heaters.

As an optional extra, extending slat frames are available for all single bed layouts (double bed option as in Nova 470). The air conditioning systems 1900 W Dometic and Fantastic-Vent are optionally available from model year 2006 onwards.

The Living series, which is aimed specifically at young families and new customers, offers attractive layouts, e.g. with twin beds, French bed or children's room and bunk beds. As an optional extra, the special family-friendly version with rear bunk bed can also be supplied with a third bunk bed as of November 2004.

As in the previous year, three caravans (Hymer-Living 520, 525 and 560) are also available with a total width of 2.50 metres for an extra-spacious interior.

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### **3.5 Hymer-Nova**

The Hymer-Nova is the shooting star among Hymer caravans. Completely redesigned last year, it has sparked off a full-scale caravan boom, and the huge demand has resulted in a 40 percent capacity expansion, with delivery times being introduced and production booked up months in advance.

On the back of this success, the 17 models enjoying above-average popularity have remained virtually unchanged. Design awards in Germany and England testify to the successful interior and exterior design which give the whole an exceptionally elegant, automotive flair.

All Hymer-Nova models boast the advantages of PUAL technology patented by Hymer and unique in the field. The successful Lugano pear wood decor is retained, and the interior is subtly illuminated by green glass design elements in the furnishings and indirect lighting in the living and sleeping areas. The single-legged height-adjustable table again provides considerably more leg room in U-shaped seating areas, which are visually enhanced by curved upholstery designs, reinforcing the sense of a congenial living environment. In terms of fabrics, the customer can choose from all the varieties available for the Living and Nova series. The new, smaller frame covers for switches and sockets also add elegant detail.

An attractive feature is the new living area door with functional interior trim, which can also be supplied with an optional window. The kitchen area with round sink, 3-burner hob and rounded-door refrigerator is practical and generously designed; models 545, 555 and 680 differ in that they have an eye-level refrigerator (150-litre volume also optionally available).

In the washroom, the wood-finish top corner cupboards (in the relevant models) and floor cupboards create a pleasingly warm atmosphere. The washroom door now has a

robust handle. All toilet compartments are equipped with a window as in the Living series.

As an optional extra, extending slat frames are available for all single bed layouts (double bed option as in Nova 470). The air conditioning systems 1900 W Dometic and Fantastic-Vent are optionally available from model year 2006 onwards.

The "Hymer-Moving" component is still available for each Hymer-Nova model. If the Hymer-Moving package (electrical autonomy package, hot-water boiler etc.) is ordered, all the "Nova" logos are replaced by "Moving" in this caravan model.

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#### **4. Hymer-Welt:** Exclusive services for Hymer customers

- **Free quarterly customer magazine**
- **Made-to-measure insurance packages**
- **Sound, individual financing models**
- **Unique range of services with customer card + mobility guarantee**
- **In-house (caravaning) travel catalogue**
- **Exclusively negotiated campsite deals**

Hymer is not only an innovative trendsetter in the caravaning sector when it comes to developing the “hardware” of motorhomes and caravans. As a caravaning trendsetter, the European market leader has also recognised the importance of the “software” element of tailor-made services for the mobile leisure sector and put it at the forefront of its overall business activity. As part of the “Hymer-Welt” concept, Hymer has offered its customers a range of attractive services unrivalled in the industry for over 10 years.

This pioneering service platform was launched on the caravaning market twelve years ago in 1993, parallel with the introduction of the HymerCard. It then developed systematically in rapid stages, with the first Hymer holiday taking place in 1994, followed by the launch of Hymer-assistance in 1997. The first HymerCard travel brochure appeared in 1998, and the Hymer-europass followed in 1999. In 2000, the HymerCard was upgraded to a credit card with VISA, and Hymer-finance and the HymerCard ferry service were added in 2001 to complete the current Hymer-Welt package. In recent years, all services have been adapted to the latest market requirements.

### **HymerCard magazine:** Free quarterly customer magazine

Since January 1994, a free copy of the HymerCard magazine has been mailed out to all HymerCard customers. This high-quality publication supplies approx. 30,000 HymerCard holders with the latest information on a quarterly basis, presenting interesting tips on tourism and culture, vivid travel reports and attractive tourist destinations in Germany and Europe. It also provides comprehensive information plus unique background knowledge on the latest products, services and trends from the house of Hymer.

### **Hymer-assistance:** Comprehensive, made-to-measure insurance packages

With high-quality motorhomes and caravans from Hymer, the mobile tourist can always rest assured of the safety of his vehicle. However, there are inevitable risks associated with road use which can and should be insured against by individual insurance.

To ensure proper protection on the road (and at home), Hymer has offered tailor-made insurance policies for the mobile leisure sector since 1997 through Hymer-assistance. Full insurance covers self-inflicted accidental damage to the client's own vehicle as well as wilful third-party damage. Part insurance covers losses due to theft or robbery, fire/explosion, glass breakage, elemental damage, collision with game animals and even damage caused by martens. In 2004, the option of increasing the excess for elemental damage (from lightning, hail, storms and floods) from 500 euros to 1,500 euros was introduced in order to adapt the insurance cover to individual needs and reduce premiums.

By offering special terms for integrating motorhome, caravan, awning, contents and bicycle insurance in your vehicle insurance, Hymer-assistance provides an insurance product which is unique on the market. As part of the special package, the holder's entire personal effects (with few exceptions such as cash and furs) including bicycles can be insured for an individually chosen amount (10,000 euros maximum). Ferry risks

are of course covered by full insurance, and cover is equally valid on HymerCard holidays, e.g. to Eastern Europe. The Hymer-assistance service even includes a confirmation of insurance in Russian. It also offers tailor-made packages for optimal legal protection, for accident insurance and for building and related contents insurance.

A personal quote can be obtained at [www.hymer.com](http://www.hymer.com) using the online calculator. The resulting application can then also be mailed direct to Hymer-assistance.

### **HymerCard-Reisen: Hassle-free from the North Cape to Turkey**

Launched in 1998, the HymerCard travel brochure was the first independent mobile travel catalogue in the sector. The new 2006 edition presents a total of 20 exclusive travel offers on 52 informative pages. The international political situation and customer demand have led to a growing number of European destinations, including new ones such as Morocco, Iceland, Romania and Turkey. The long-haul destination for 2006 is South Africa.

HymerCard-Reisen gives Hymer customers the chance to use their motorhome or caravan as a new way of discovering foreign cultures, people and destinations. Expert guides and smooth organisation guarantee a perfect holiday experience even in regions which many holidaymakers would never explore at their own initiative.

Further information and the latest catalogue can be obtained free on the service numbers +49 - 7524 - 999-370 / 999-303 or by e-mail: [hymercarn@hymer.com](mailto:hymercarn@hymer.com).

## **Hymer-europass:** The European-wide guarantee of mobile enjoyment

In 1999, Hymer introduced the Hymer-europass in order to guarantee all Hymer customers hassle-free travel throughout Europe: the Hymer-europass provides every owner of a Hymer motorhome or Eriba caravan with a mobility guarantee which is valid for a year after initial registration. This service applies to the basic vehicle, the functional elements of the body and the vehicle occupants, and is provided via the ADAC.

In the event of a breakdown, contacts who speak all the main European languages are available round the clock via the europass service. In addition, there are approx. 28,000 breakdown services across Europe which can reach the customer in next to no time. Besides direct roadside assistance, the service package also includes spare part deliveries, delivery of medication to foreign countries, hotel reservations or – if necessary – organisation of the return journey. If the customer's own vehicle breaks down, a hire vehicle can be provided on request.

The central "europass" emergency number 0180 2 496373 (from outside Germany: +49 89 7676 4242) is available 24 hours a day throughout the year.

## **HymerCard-VISA:** The customer and credit card that gives you the freedom you need

As of 2000, the HymerCard can also be used as a regular credit card. Owners of a Hymer vehicle receive the HymerCard-VISA with all the associated benefits but without the usual annual fee. On request, up to two partner cards can also be issued free of charge. The advantages of the HymerCard-VISA are the variable repayment options and the fact that the customer is only liable for losses up to a maximum of 50 euros. The HymerCard-VISA allows cashless shopping at over 20 million VISA partners and

cash withdrawals from over 800,000 cashpoints world-wide. In addition, the HymerCard-VISA offers all the usual benefits of the HymerCard.

### **Hymer-finance:** Customised finance packages

The desire to own one's own motorhome or caravan is shared by many. Nowadays especially, many potential customers are therefore in need of a sound finance package tailored to their personal circumstances. Since 2001, Hymer-finance, a service centre of CC-Bank, has provided Hymer customers with a fast, competent and flexible service. The required finance package or leasing agreement is managed directly by Hymer-finance. Three finance programmes, "Classic", "Relax" and "Holiday" cater to individual requirements and budgets. Without having to visit the Hymer dealer, the potential customer can devise his preferred finance package in advance using the financing computer at [www.hymer.com](http://www.hymer.com). Further information is available from the Hymer-finance service centre by e-mail: [finance@hymer.com](mailto:finance@hymer.com).

### **HymerCard ferry service:** Driving safely over water

Any Hymer motorhome or Eriba caravan is safe and easy enough to drive on terra firma. But what if the owner has to abandon dry land to cross the water? Once again, Hymer is there to help.

With the HymerCard ferry service launched in 2001, Hymer customers can book the required ferry crossing over the Mediterranean, North or Baltic Sea without further ado by telephone. Thanks to the competent support of the HymerCard ferry service partner (Reise-Service Kiel / Kiel travel service), approx. 75 European ferry connections are available for booking in this way, sometimes on preferential terms.

Via the German service number 01802 - 496376, experienced service personnel provide information on the available ferry crossings and the popular "Camping on Deck" rates. The ticket with the individual booking is sent at short notice by post and payment is made with the HymerCard-VISA or by invoice. Information is also available on the internet: [www.hymer.com](http://www.hymer.com) or by e-mail: [faehren@hymer.com](mailto:faehren@hymer.com).

### **CampingCard ACSI & Hymer: Exclusive camping at special rates**

A comfortable leisure vehicle provides the basis for a relaxing mobile holiday, but a stay on a really nice campsite can make the experience complete. Once again, Hymer offers assistance in partnership with the Dutch company ACSI Publishing BV. Both partners offer HymerCard holders the possibility of saving between 10 and 50 percent on off-peak accommodation rates at participating campsites across Europe in 2005.

ACSI, Hymer's partner for guided HymerCard holidays (2005 destinations Scotland and Sweden/Norway), offers a CampingCard which HymerCard holders can obtain free from their Hymer dealer. A free CampingCard guide is also available.

The card is extremely customer and service-friendly. The Hymer customer simply presents the CampingCard at one of the 667 participating campsites on arrival and pays 9.50 or 11.50 or 13.50 euros for his accommodation depending on the site, thus saving him between 10 and 50 percent of the official price. The site proprietor also guarantees hospitality and a full range of services in the off-peak season.

The reduced CampingCard price includes a standard or luxury pitch for two adults, a car with caravan or tent or a motorhome with an awning. The price also includes electricity and water, use of the showers and (if permitted) a surcharge for pets.

An even cheaper option is to stay seven nights for the price of six. And – to make it even more customer-friendly - you don't have to pay in advance, but only on departure. That way Hymer customers can keep their options open and extend or shorten their

stay at will. As a general rule, however, the CampingCard philosophy is: the longer you stay, the cheaper your caravanning holiday.

## **5. Hymer-rent:** Ideal partner for rental motorhomes in Europe and worldwide

- **All-inclusive price offers for the 2006 World Cup**
- **World-wide cooperation agreements**
- **First in the field to produce an instruction DVD for rented motorhomes**
- **900 rental motorhomes from the full Hymer range**

Hymer-rent is one of the most successful motorhome rental organisations in Europe. The Hymer-rent fleet numbers over 900 vehicles and includes (nearly) all the latest Hymer motorhome types.

Besides its comprehensive geographical cover in Europe, Hymer-rent also offers a unique range of services, such as a free interactive rental DVD or special rental and cooperation deals, e.g. for the 2006 Football World Cup in Germany.

Hymer-rent is offering attractive rental deals for the 2006 World Cup. Vehicles can be rented by individual fans or whole fan groups. At the utmost – based on the maximum rental period and largest vehicle category – this deal costs an unbeatable 25.50 euros per person per day for accommodation and wheels.

The smallest vehicle category costs the single traveller approx. 999 euros for a week. To rent the vehicle for the full six weeks of the World Cup costs approx. 4,300 euros. Fan groups up to a maximum of six pay approx. 1,600 euros for the largest category for one week, or approx. 6,400 euros for the full six weeks. The all-in packages always include a set of accessories with bed linen, crockery, towels and camping furniture.

The world may be our guest during the World Cup, but Hymer-rent works with partners all over the world all year round. With Cruise America, for example, one of the biggest hire companies in America. Their vehicles can be booked via [www.hymer-rent.com](http://www.hymer-rent.com) and Hymer-rent vehicles conversely via [www.cruiseamerica.com](http://www.cruiseamerica.com). Another of our partners is LTU North America, through whom we will be offering Fly&Drive packages

on the west coast. Currently in the test phase, these offers relate to New York – Düsseldorf flights and the Hymer-rent rental office in Mülheim.

Major cooperation deals are in the pipeline, and Hymer-rent is currently in negotiations with an interested group in south-east Asia which Hymer-rent would like to introduce in Malaysia, Singapore and Thailand. Intensive negotiations with partners in Australia are opening up the possibility of starting a presence there too during the course of 2006.

Hymer-rent was launched in 2000 with 49 trade partners in four countries. By 2002, it was present in eight countries and already held a leading position in the European rental market. Currently, the organisation has 43 rental offices in Germany and a further 40 Hymer-rent partners in 17 European-wide destinations, making it one of the world's leading rental organisations.

Not only has the number of agencies and countries grown apace – the fleet of rental vehicles has also increased. At present, (nearly) all Hymer motorhomes (with the exception of S-Class and B-Star-Line vehicles) are available for rent.

The current rental fleet comprises seven vehicle categories from the brand-new Hymer Van and Hymer Exsis through explicitly family-friendly alcove motorhomes to the luxuriously designed, integrated motorhome. All vehicles are fully insured, no more than two years old, impeccably serviced and equipped with power steering and ABS; further, the rental is not subject to mileage restrictions. They come with full standard equipment and, depending on the model, are fitted with a radio/cassette or CD combination as well as an additional bicycle rack and awning.

The rental costs vary according to season and vehicle type and are often cheaper than expected. The lowest price for a four-berth vehicle at off-peak season is 59.00 euros per day, while the dearest, seven-metre motorhome for six people at peak season is 139.00 euros per day. In the coming season, Hymer-rent will once again be running attractive special promotions such as the Happy Weeks. There will also be a new early booking discount for the 2006 season.

At the beginning of the year, Hymer-rent became the first in its field to launch a customer and service-friendly innovation: the Hymer-rent DVD “Rent a Hymer, first steps with your motorhome“, containing detailed instructions for the use of rental vehicles.

Thanks to this free DVD, the user can get to know his vehicle in the comfort of his own home before he comes face to face with it. Through individual and interactive instructions, he can learn how to handle “his“ motorhome (or each model of the seven vehicle categories if required). For each rental model, he can take an approx. 20-minute virtual tour in which the entire on-board equipment and its operation is described in detail right down to the assembly of the beds; that way he is sufficiently familiar with the vehicle when he receives it to be able to start enjoying his holiday without further ado.

The animation and information-based DVD presentation offers a choice of two languages: German and English. Its content comprises a detailed description of the rental vehicles together with a company profile of Hymer, general topics concerning the mobile leisure sector and a detailed description of the Hymer-rent rental system.

The company profile gives the client an insight into the history of the company and its products. Further chapters provide specific information on the handling properties of motorhomes or road safety information with lots of useful tips.

The DVD is given free of charge to each client on signing a rental agreement at the rental office or posted to them with the rental agreement. Aimed particularly at inexperienced clients, this attractive, customer-friendly service underlines Hymer-rent’s leading market position and the service philosophy of the enterprise as a whole.

## **Number of motor caravan registrations**

**in Germany – Sector**  
**01.09.2004 - 30.06.2005**

	2004/2005	2003/2004	% change
September	762	722	5.5
October	850	666	27.6
November	644	523	23.1
December	623	528	18.0
January	804	631	27.4
February	1,050	996	5.4
March	3,192	3,010	6.0
April	3,115	3,270	-4.7
May	3,460	3,431	0.8
June	2,574	2,189	17.6
<b>Total</b>	<b>17,074</b>	<b>15,966</b>	<b>6.9</b>

Source: German Motor Vehicle Registration Authority, Flensburg

**Number of caravan registrations  
in Germany – Sector  
01.09.2004 - 30.06.2005**

	2004/2005	2003/2004	% change
September	1.074	1.028	4.5
October	961	888	8.2
November	561	544	3.1
December	444	505	-12.1
January	677	570	18.8
February	1,121	1,116	0.4
March	3,041	3,141	-3.2
April	3,380	3,653	-7.5
May	3,360	3,616	-7.1
June	2,606	2,353	10.8
<b>Total</b>	<b>17,225</b>	<b>17,414</b>	<b>-1.1</b>

Source: German Motor Vehicle Registration Authority, Flensburg

**Development of motorhome registration**

**figures in Germany by calendar year  
for the period  
1990 to 2004**

Year	No. of motorhomes	% change
1990	16,941	
1991	21,688	28.0
1992	20,412	-5.9
1993	16,237	-20.5
1994	13,035	-19.7
1995	13,238	1.6
1996	12,601	-4.8
1997	12,733	1.0
1998	13,839	8.7
1999	15,665	13.2
2000	18,345	17.1
2001	18,946	3.3
2002	17,733	-6.4
2003	17,802	0.4
2004	19,363	8.8

Source: German Motor Vehicle Registration Authority, Flensburg

**Development of caravan registration**

**figures in Germany by calendar year  
for the period  
1990 to 2004**

Year	No. of caravans	% change
1990	29,011	
1991	33,293	14.8
1992	33,580	0.9
1993	31,221	-7.0
1994	30,424	-2.6
1995	29,135	-4.2
1996	27,581	-5.3
1997	26,517	-3.9
1998	26,026	-1.9
1999	25,646	-1.5
2000	26,189	2.1
2001	24,570	-6.2
2002	22,656	-7.8
2003	22,595	-0.3
2004	21,562	-4.6

Source: German Motor Vehicle Registration Authority, Flensburg